## Comparative Annuity Reports <br> Your guide to comparing data about Single Premium Multi-Year Guarantee Deferred Annuity and Single Premium Immediate Annuity programs

## October 2008

## SUMMARY OF ANNUITY TRENDS (Copyright © 2008 WebAnnuities.com, Inc. All Rights Reserved)

## MULTI-YEAR GUARANTEE DEFERRED ANNUITY RATEs <br> ('Certificate’ or 'CD-like' Annuities

Annual Effective Yield for Guarantee Period

|  | $\frac{\text { Highest }}{}$ | $\frac{\text { Average }}{}$ |
| :--- | :---: | :---: |
| 3-Year annuity | $3.98 \%$ | $3.82 \%$ |
| 4-Year annuity | $4.85 \%$ | $4.06 \%$ |
| 5-Year annuity | $5.20 \%$ | $4.68 \%$ |
| 6-Year annuity | $5.20 \%$ | $4.70 \%$ |
| 7-Year annuity | $5.39 \%$ | $4.72 \%$ |
| 8-Year annuity | $5.25 \%$ | $4.65 \%$ |
| 9-Year annuity | $5.40 \%$ | $4.72 \%$ |
| 10-Year annuity | $5.60 \%$ | $5.15 \%$ |

## SINGLE PREMIUM IMMEDIATE ANNUITY (SPIA) FACTORS

Monthly income per $\$ 1000$ premium for Life with 10 Years Certain payment option ("10C\&C")
(Inside see detailed quotes for Single Life annuities as well for Life with 10 Year Certain)

SPIA Factor Averages listed below are derived from the companies surveyed by our study

| Male Age 60 | $\frac{\text { Highest }}{\$ 6.65}$ | $\frac{\text { Average }}{\$ 6.10}$ |  | $\frac{\text { Highest }}{}$ | $\frac{\text { Average }}{\$ 7.21}$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Female Age 60 | $\$ 6.36$ | $\$ 5.81$ | Male Age 70 | $\$ 7.72$ | $\$ 7.21$ |
| Male Age 65 | $\$ 7.13$ | $\$ 6.62$ | Female Age 70 | $\$ 7.34$ | $\$ 6.81$ |
| Female Age 65 | $\$ 6.77$ | $\$ 6.26$ | Male Age 75 | $\$ 8.44$ | $\$ 7.92$ |
|  |  |  | Female Age 75 | $\$ 8.09$ | $\$ 7.56$ |

## Comparative Annuity Report Data on Multi-Year Guarantee and SPIA annuities are quoted monthly in Kiplinger's Retirement Report.

SPIA payout factors listed are for the Life \& 10 Year Certain Payment Option ("10C\&C"). Consumers should bear in mind this is only one of many income for life payout options through a Single Premium Immediate Annuity (SPIA). The Life \& 10 Year Certain Option was selected as a "middle ground" between Life Only (higher monthly income) or the Life with Joint \& Survivor Option (continued payment for the life of the annuitant as well as lifetime of surviving spouse... lower monthly payments). The above options are only a few of the many choices providing lifetime income through a SPIA. Remember, as an annuitant one, cannot outlive the guaranteed income provided by the life based SPIA. Please see our attached studies on "Single Premium Immediate Annuity (SPIA) Programs" for more important details.

Important Disclaimer: All rates published in this newsletter are subject to change without notice and may vary from state to state.

MYG (Multi-Year Guarantee) Annuity -- Sorted by Name of Insurance Company (Study \#1) COMPARATVE ANNUTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All right resenved.

| Insurance Company |  | Plan Name | Maximum Issue Age |  |  |  | Minimum Premium |  | Rate Guarantee Period | Interest Rates |  |  | Effective <br> Annual <br> Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Owner NQ | Owner Q | Annuit. NQ | Annuit. Q |  |  | $\begin{aligned} & \text { 1st } \\ & \text { Year } \end{aligned}$ | Yr. 1 Bonus | Other <br> Years |  |
|  |  |  |  |  |  |  | NQ | Q |  |  |  |  |
| Allianz Life | A | Dominator 5 | 85 | 85 | 85 | 85 | \$25,000 | \$25,000 | 5 | 5.00\% |  | 5.00\% | 5.00\% |
| Allianz Life | A | Dominator 6 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 6 | 3.85\% |  | 3.85\% | 3.85\% |
| Allianz Life | A | Dominator 7 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 7 | 3.95\% |  | 3.95\% | 3.95\% |
| Allianz Life | A | Dominator 8 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 8 | 4.05\% |  | 4.05\% | 4.05\% |
| Allianz Life | A | Dominator 9 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 9 | 4.15\% |  | 4.15\% | 4.15\% |
| Allianz Life | A | Dominator 10 | 85 | 85 | 85 | 85 | \$25,000 | \$25,000 | 10 | 5.30\% |  | 5.30\% | 5.30\% |
| Allianz Life of NY | A | Dominator Annuity 5 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 5 | 5.00\% |  | 5.00\% | 5.00\% |
| Allianz Life of NY | A | Dominator Annuity 6 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 6 | 3.80\% |  | 3.80\% | 3.80\% |
| Allianz Life of NY | A | Dominator Annuity 7 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 7 | 3.90\% |  | 3.90\% | 3.90\% |
| Allianz Life of NY | A | Power 5 | 99 | 99 | 80 | 80 | \$35,000 | \$35,000 | 7 | 8.75\% | 5.00\% | 3.75\% | 4.46\% |
| Allianz Life of NY | A | Dominator Annuity 8 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 8 | 4.00\% |  | 4.00\% | 4.00\% |
| Allianz Life of NY | A | Dominator Annuity 9 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 9 | 4.10\% |  | 4.10\% | 4.10\% |
| Allianz Life of NY | A | Dominator Annuity 10 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 10 | 5.40\% |  | 5.40\% | 5.40\% |
| American General Life | A+ | AG Horizon Secure 5 | 85 | 70 | 85 | 70 | \$5,000 | \$2,000 | 5 | 4.55\% |  | 4.55\% | 4.55\% |
| American General Life | A+ | AG Horizon Select 5 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 5 | 4.85\% |  | 4.85\% | 4.85\% |
| American General Life | A+ | AG Horizon Secure 7 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 7 | 4.80\% |  | 4.80\% | 4.80\% |
| American General Life | A+ | AG Horizon Select 7 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 7 | 5.10\% |  | 5.10\% | 5.10\% |
| American General Life | A+ | AG Horizon Choice 8 | 85 | 70 | 85 | 70 | \$5,000 | \$2,000 | 8 | 5.05\% |  | 5.05\% | 5.05\% |
| American General Life | A+ | AG Horizon Choice 9 | 85 | 70 | 85 | 70 | \$5,000 | \$2,000 | 9 | 5.40\% |  | 5.40\% | 5.40\% |
| American General Life | A+ | AG Horizon Select 10 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 10 | 5.30\% |  | 5.30\% | 5.30\% |
| American National | A+ | Palladium MYG Annuity 4 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 4 | 4.00\% |  | 4.00\% | 4.00\% |
| American National | A+ | Palladium MYG Annuity 4 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 4 | 4.10\% |  | 4.10\% | 4.10\% |
| American National | A+ | Palladium MYG Annuity 5 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 5 | 4.35\% | 1.00\% | 4.35\% | 4.55\% |
| American National | A+ | Palladium MYG Annuity 5 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 5 | 5.45\% | 1.00\% | 4.45\% | 4.65\% |
| American National | A+ | Palladium MYG Annuity 6 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 6 | 5.10\% |  | 5.10\% | 5.10\% |
| American National | A+ | Palladium MYG Annuity 6 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 6 | 5.20\% |  | 5.20\% | 5.20\% |
| American National | A+ | Palladium MYG Annuity 7 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 7 | 5.80\% | 1.00\% | 4.80\% | 4.94\% |
| American National | A+ | Palladium MYG Annuity 7 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 7 | 5.90\% | 1.00\% | 4.90\% | 5.04\% |
| American National | A+ | Palladium MYG Annuity 8 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 8 | 5.15\% |  | 5.15\% | 5.15\% |
| American National | A+ | Palladium MYG Annuity 8 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 8 | 5.25\% |  | 5.25\% | 5.25\% |
| American National | A+ | Palladium MYG Annuity 9 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 9 | 6.65\% | 2.00\% | 4.65\% | 4.87\% |
| American National | A+ | Palladium MYG Annuity 9 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 9 | 6.75\% | 2.00\% | 4.75\% | 4.97\% |
| American National | A+ | Palladium MYG Annuity 10 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 10 | 5.90\% | 1.00\% | 4.90\% | 5.00\% |
| American National | A+ | Palladium MYG Annuity 10 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 10 | 6.00\% | 1.00\% | 5.00\% | 5.10\% |
| EquiTrust Life | A | Certainty 3 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 3 | 3.65\% |  | 3.65\% | 3.65\% |
| EquiTrust Life | A | Certainty 5 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 5 | 4.50\% |  | 4.50\% | 4.50\% |
| EquiTrust Life | A | Certainty 6 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 6 | 7.00\% | 3.00\% | 4.00\% | 4.49\% |
| EquiTrust Life | A | Certainty 8 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 8 | 9.00\% | 5.00\% | 4.00\% | 4.61\% |
| EquiTrust Life | A | Certainty 10 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 10 | 5.10\% |  | 5.10\% | 5.10\% |
| Integrity Life Insurance | A++ | Momentum Advantage 4 | 86 | 86 | 86 | 86 | \$20,000 | \$20,000 | 4 | 4.00\% | 0.75\% | 3.25\% | 3.44\% |
| Integrity Life Insurance | A++ | Momentum Advantage 5 | 86 | 86 | 86 | 86 | \$20,000 | \$20,000 | 5 | 4.70\% | 0.75\% | 3.95\% | 4.10\% |
| Integrity Life Insurance | A++ | Momentum Advantage 7 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 7 | 5.35\% | 0.75\% | 4.60\% | 4.71\% |
| Integrity Life Insurance | A++ | Momentum Advantage 10 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 10 | 5.40\% | 0.75\% | 4.65\% | 4.72\% |
| Lincoln Benefit Life | A+r | Tactician Plus 5 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 5 | 4.90\% | 1.00\% | 3.90\% | 4.10\% |

MYG (Multi-Year Guarantee) Annuity -- Sorted by Name of Insurance Company (Study \# 1) COMPARATIVE ANNUTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights reserved.

| Insurance Company | $\begin{array}{\|c\|} \hline \text { AM } \\ \text { Best's } \\ \text { Rating } \\ \hline \end{array}$ | Plan Name | Maximum Issue Age |  |  |  | Minimum Premium |  | Rate <br> Guarantee Period | Interest Rates |  |  | Effective Annual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Owner NQ | Owner Q | Annuit. NQ | Annuit. Q |  |  | $\begin{aligned} & \text { 1st } \\ & \text { Year } \end{aligned}$ | Yr. 1 Bonus | Other Years |  |
|  |  |  |  |  |  |  | NQ | Q |  |  |  |  |  |
| Lincoln Benefit Life | A+r | Tactician Plus 5 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 5 | 5.90\% | 2.00\% | 3.90\% | 4.30\% |
| Lincoln Benefit Life | A+r | Tactician Plus 6 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 6 | 4.85\% |  | 4.85\% | 4.85\% |
| Lincoln Benefit Life | A+r | Tactician Plus 6 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 6 | 5.85\% | 1.00\% | 4.85\% | 5.02\% |
| Lincoln Benefit Life | A+r | Tactician Plus 7 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 7 | 5.00\% | 1.00\% | 4.00\% | 4.14\% |
| Lincoln Benefit Life | A+r | Tactician Plus 7 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 7 | 6.00\% | 2.00\% | 4.00\% | 4.28\% |
| Lincoln Benefit Life | A+r | Tactician Plus 8 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 8 | 5.50\% | 1.50\% | 4.00\% | 4.19\% |
| Lincoln Benefit Life | A+r | Tactician Plus 8 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 8 | 6.50\% | 2.50\% | 4.00\% | 4.31\% |
| Lincoln Benefit Life | A+r | Tactician Plus 9 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 9 | 8.15\% | 4.00\% | 4.15\% | 4.59\% |
| Lincoln Benefit Life | A+r | Tactician Plus 9 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 9 | 9.15\% | 5.00\% | 4.15\% | 4.69\% |
| Lincoln Benefit Life | A+r | Tactician Plus 10 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 10 | 5.90\% | 1.00\% | 4.90\% | 5.00\% |
| Lincoln Benefit Life | A+r | Tactician Plus 10 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 10 | 6.90\% | 2.00\% | 4.90\% | 5.10\% |
| Midland National Life | A+ | Direct Guarantee 4 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 4 | 4.85\% |  | 4.85\% | 4.85\% |
| Midland National Life | A+ | MNL Guarantee Plus 5 | 90 | 90 | 90 | 90 | \$25,000 | \$25,000 | 5 | 5.05\% |  | 5.05\% | 5.05\% |
| Midland National Life | A+ | Direct Guarantee 6 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 6 | 5.00\% |  | 5.00\% | 5.00\% |
| Midland National Life | A+ | MNL Guarantee Plus 7 | 90 | 90 | 90 | 90 | \$25,000 | \$25,000 | 7 | 5.00\% |  | 5.00\% | 5.00\% |
| Midland National Life | A+ | Direct Guarantee 8 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 8 | 5.00\% |  | 5.00\% | 5.00\% |
| Midland National Life | A+ | MNL Guarantee Plus 9 | 90 | 90 | 90 | 90 | \$25,000 | \$25,000 | 9 | 5.00\% |  | 5.00\% | 5.00\% |
| Midland National Life | A+ | Direct Guarantee 10 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 10 | 5.00\% |  | 5.00\% | 5.00\% |
| National Integrity Life Insurance | A++ | Momentum Advantage 4 | 86 | 86 | 86 | 86 | \$20,000 | \$20,000 | 4 | 4.00\% | 0.75\% | 3.25\% | 3.44\% |
| National Integrity Life Insurance | A++ | Momentum Advantage 5 | 86 | 86 | 86 | 86 | \$20,000 | \$20,000 | 5 | 4.70\% | 0.75\% | 3.95\% | 4.10\% |
| National Integrity Life Insurance | A++ | Momentum Advantage 7 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 7 | 5.25\% | 0.75\% | 4.50\% | 4.61\% |
| North American Company | A+ | North American Guarantee 3 | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 3 | 4.65\% | 1.00\% | 3.65\% | 3.98\% |
| North American Company | A+ | North American Guarantee 4 | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 4 | 4.50\% |  | 4.50\% | 4.50\% |
| North American Company | A+ | North American Guarantee 5 | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 5 | 6.60\% | 2.00\% | 4.60\% | 5.00\% |
| North American Company | A+ | North American Guarantee 6 | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 6 | 5.00\% |  | 5.00\% | 5.00\% |
| North American Company | A+ | Escalating Rate Annuity | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 7 | 4.90\% |  | 4.90\% | 4.90\% |
| North American Company | A+ | North American Guarantee 8 | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 8 | 8.43\% | 4.00\% | 4.43\% | 4.92\% |
| North American Company | A+ | North American Builder | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 10 | 4.74\% |  | 4.74\% | 4.74\% |
| OM Financial LIC (F\&G) | A | Fidelity Platinum 5 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 5 | 4.90\% |  | 4.90\% | 4.90\% |
| OM Financial LIC (F\&G) | A | Fidelity Platinum 5 (CT,NC,OK) | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 5 | 4.75\% |  | 4.75\% | 4.75\% |
| OM Financial LIC (F\&G) | A | Platinum Plus 5 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 5 | 5.80\% | 1.00\% | 4.80\% | 5.00\% |
| OM Financial LIC (F\&G) | A | Fidelity Platinum 7 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 7 | 5.30\% |  | 5.30\% | 5.30\% |
| OM Financial LIC (F\&G) | A | Platinum Plus 7 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 7 | 5.90\% | 1.00\% | 4.90\% | 5.04\% |
| OM Financial LIC (F\&G) | A | Fidelity Platinum 10 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 10 | 5.60\% |  | 5.60\% | 5.60\% |
| OM Financial LIC (F\&G) | A | Platinum Plus 10 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 10 | 6.50\% | 1.00\% | 5.50\% | 5.60\% |
| OM Financial LIC NY (F\&G NY) | A | Empire Annuity 5 | 99 | 99 | 85 | 85 | \$5,000 | \$2,000 | 5 | 6.00\% | 1.00\% | 5.00\% | 5.20\% |
| OM Financial LIC NY (F\&G NY) | A | Empire Annuity 7 | 99 | 99 | 85 | 85 | \$5,000 | \$2,000 | 7 | 6.25\% | 1.00\% | 5.25\% | 5.39\% |

MYG (Multi-Year Guarantee) Annuity -- Sorted by Rate Guarantee Period \& Effec tive Annual Yield (Study \# 2) COMPARATIVE ANNUTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights resenved.

| Insurance Company | AM Best's Rating | Plan Name | Maximum Issue Age |  |  |  | Minimum Premium |  | Rate Guarantee Period | Interest Rates |  |  | Effective <br> Annual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Owner NQ | Owner Q | Annuit. NQ | Annuit. Q |  |  | $\begin{aligned} & \text { 1st } \\ & \text { Year } \end{aligned}$ | Yr. 1 Bonus | Other <br> Years |  |
|  |  |  |  |  |  |  | NQ | Q |  |  |  | Yield |  |
| North American Company | A+ | North American Guarantee 3 | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 3 | 4.65\% | 1.00\% | 3.65\% | 3.98\% |
| EquiTrust Life | A | Certainty 3 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 3 | 3.65\% |  | 3.65\% | 3.65\% |
| Midland National Life | A+ | Direct Guarantee 4 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 4 | 4.85\% |  | 4.85\% | 4.85\% |
| North American Company | A+ | North American Guarantee 4 | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 4 | 4.50\% |  | 4.50\% | 4.50\% |
| American National | A+ | Palladium MYG Annuity 4 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 4 | 4.10\% |  | 4.10\% | 4.10\% |
| American National | A+ | Palladium MYG Annuity 4 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 4 | 4.00\% |  | 4.00\% | 4.00\% |
| Integrity Life Insurance | A++ | Momentum Advantage 4 | 86 | 86 | 86 | 86 | \$20,000 | \$20,000 | 4 | 4.00\% | 0.75\% | 3.25\% | 3.44\% |
| National Integrity Life Insurance | A++ | Momentum Advantage 4 | 86 | 86 | 86 | 86 | \$20,000 | \$20,000 | 4 | 4.00\% | 0.75\% | 3.25\% | 3.44\% |
| OM Financial LIC NY (F\&G NY) | A | Empire Annuity 5 | 99 | 99 | 85 | 85 | \$5,000 | \$2,000 | 5 | 6.00\% | 1.00\% | 5.00\% | 5.20\% |
| Midland National Life | A+ | MNL Guarantee Plus 5 | 90 | 90 | 90 | 90 | \$25,000 | \$25,000 | 5 | 5.05\% |  | 5.05\% | 5.05\% |
| Allianz Life | A | Dominator 5 | 85 | 85 | 85 | 85 | \$25,000 | \$25,000 | 5 | 5.00\% |  | 5.00\% | 5.00\% |
| Allianz Life of NY | A | Dominator Annuity 5 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 5 | 5.00\% |  | 5.00\% | 5.00\% |
| North American Company | A+ | North American Guarantee 5 | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 5 | 6.60\% | 2.00\% | 4.60\% | 5.00\% |
| OM Financial LIC (F\&G) | A | Platinum Plus 5 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 5 | 5.80\% | 1.00\% | 4.80\% | 5.00\% |
| OM Financial LIC (F\&G) | A | Fidelity Platinum 5 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 5 | 4.90\% |  | 4.90\% | 4.90\% |
| American General Life | A+ | AG Horizon Select 5 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 5 | 4.85\% |  | 4.85\% | 4.85\% |
| OM Financial LIC (F\&G) | A | Fidelity Platinum 5 (CT,NC,OK) | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 5 | 4.75\% |  | 4.75\% | 4.75\% |
| American National | A+ | Palladium MYG Annuity 5 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 5 | 5.45\% | 1.00\% | 4.45\% | 4.65\% |
| American General Life | A+ | AG Horizon Secure 5 | 85 | 70 | 85 | 70 | \$5,000 | \$2,000 | 5 | 4.55\% |  | 4.55\% | 4.55\% |
| American National | A+ | Palladium MYG Annuity 5 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 5 | 4.35\% | 1.00\% | 4.35\% | 4.55\% |
| EquiTrust Life | A | Certainty 5 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 5 | 4.50\% |  | 4.50\% | 4.50\% |
| Lincoln Benefit Life | A+r | Tactician Plus 5 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 5 | 5.90\% | 2.00\% | 3.90\% | 4.30\% |
| Integrity Life Insurance | A++ | Momentum Advantage 5 | 86 | 86 | 86 | 86 | \$20,000 | \$20,000 | 5 | 4.70\% | 0.75\% | 3.95\% | 4.10\% |
| Lincoln Benefit Life | A+r | Tactician Plus 5 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 5 | 4.90\% | 1.00\% | 3.90\% | 4.10\% |
| National Integrity Life Insurance | A++ | Momentum Advantage 5 | 86 | 86 | 86 | 86 | \$20,000 | \$20,000 | 5 | 4.70\% | 0.75\% | 3.95\% | 4.10\% |
| American National | A+ | Palladium MYG Annuity 6 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 6 | 5.20\% |  | 5.20\% | 5.20\% |
| American National | A+ | Palladium MYG Annuity 6 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 6 | 5.10\% |  | 5.10\% | 5.10\% |
| Lincoln Benefit Life | A+r | Tactician Plus 6 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 6 | 5.85\% | 1.00\% | 4.85\% | 5.02\% |
| Midland National Life | A+ | Direct Guarantee 6 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 6 | 5.00\% |  | 5.00\% | 5.00\% |
| North American Company | A+ | North American Guarantee 6 | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 6 | 5.00\% |  | 5.00\% | 5.00\% |
| Lincoln Benefit Life | A+r | Tactician Plus 6 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 6 | 4.85\% |  | 4.85\% | 4.85\% |
| EquiTrust Life | A | Certainty 6 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 6 | 7.00\% | 3.00\% | 4.00\% | 4.49\% |
| Allianz Life | A | Dominator 6 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 6 | 3.85\% |  | 3.85\% | 3.85\% |
| Allianz Life of NY | A | Dominator Annuity 6 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 6 | 3.80\% |  | 3.80\% | 3.80\% |
| OM Financial LIC NY (F\&G NY) | A | Empire Annuity 7 | 99 | 99 | 85 | 85 | \$5,000 | \$2,000 | 7 | 6.25\% | 1.00\% | 5.25\% | 5.39\% |
| OM Financial LIC (F\&G) | A | Fidelity Platinum 7 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 7 | 5.30\% |  | 5.30\% | 5.30\% |
| American General Life | A+ | AG Horizon Select 7 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 7 | 5.10\% |  | 5.10\% | 5.10\% |
| American National | A+ | Palladium MYG Annuity 7 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 7 | 5.90\% | 1.00\% | 4.90\% | 5.04\% |
| OM Financial LIC (F\&G) | A | Platinum Plus 7 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 7 | 5.90\% | 1.00\% | 4.90\% | 5.04\% |
| Midland National Life | A+ | MNL Guarantee Plus 7 | 90 | 90 | 90 | 90 | \$25,000 | \$25,000 | 7 | 5.00\% |  | 5.00\% | 5.00\% |
| American National | A+ | Palladium MYG Annuity 7 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 7 | 5.80\% | 1.00\% | 4.80\% | 4.94\% |
| North American Company | A+ | Escalating Rate Annuity | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 7 | 4.90\% |  | 4.90\% | 4.90\% |
| American General Life | A+ | AG Horizon Secure 7 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 7 | 4.80\% |  | 4.80\% | 4.80\% |
| Integrity Life Insurance | A++ | Momentum Advantage 7 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 7 | 5.35\% | 0.75\% | 4.60\% | 4.71\% |

MYG (Multi-Year Guarantee) Annuity -- Sorted by Rate Guarantee Period \& Effective Annual Yield (Study \# 2) COMPARATIVE ANNUTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights resenved.

| Insurance Company | AM <br> Best's <br> Rating | Plan Name | Maximum Issue Age |  |  |  | Minimum Premium |  | Rate <br> Guarantee Period | Interest Rates |  |  | Effective <br> Annual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Owner NQ | Owner Q | Annuit. NQ | Annuit. Q |  |  | $\begin{aligned} & \text { 1st } \\ & \text { Year } \end{aligned}$ | Yr. 1 Bonus | Other Years |  |
|  |  |  |  |  |  |  | NQ | Q |  |  |  | Yield |  |
| National Integrity Life Insurance | A++ | Momentum Advantage 7 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 7 | 5.25\% | 0.75\% | 4.50\% | 4.61\% |
| Allianz Life of NY | A | Power 5 | 99 | 99 | 80 | 80 | \$35,000 | \$35,000 | 7 | 8.75\% | 5.00\% | 3.75\% | 4.46\% |
| Lincoln Benefit Life | A+r | Tactician Plus 7 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 7 | 6.00\% | 2.00\% | 4.00\% | 4.28\% |
| Lincoln Benefit Life | A+r | Tactician Plus 7 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 7 | 5.00\% | 1.00\% | 4.00\% | 4.14\% |
| Allianz Life | A | Dominator 7 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 7 | 3.95\% |  | 3.95\% | 3.95\% |
| Allianz Life of NY | A | Dominator Annuity 7 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 7 | 3.90\% |  | 3.90\% | 3.90\% |
| American National | A+ | Palladium MYG Annuity 8 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 8 | 5.25\% |  | 5.25\% | 5.25\% |
| American National | A+ | Palladium MYG Annuity 8 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 8 | 5.15\% |  | 5.15\% | 5.15\% |
| American General Life | A+ | AG Horizon Choice 8 | 85 | 70 | 85 | 70 | \$5,000 | \$2,000 | 8 | 5.05\% |  | 5.05\% | 5.05\% |
| Midland National Life | A+ | Direct Guarantee 8 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 8 | 5.00\% |  | 5.00\% | 5.00\% |
| North American Company | A+ | North American Guarantee 8 | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 8 | 8.43\% | 4.00\% | 4.43\% | 4.92\% |
| EquiTrust Life | A | Certainty 8 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 8 | 9.00\% | 5.00\% | 4.00\% | 4.61\% |
| Lincoln Benefit Life | A+r | Tactician Plus 8 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 8 | 6.50\% | 2.50\% | 4.00\% | 4.31\% |
| Lincoln Benefit Life | A+r | Tactician Plus 8 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 8 | 5.50\% | 1.50\% | 4.00\% | 4.19\% |
| Allianz Life | A | Dominator 8 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 8 | 4.05\% |  | 4.05\% | 4.05\% |
| Allianz Life of NY | A | Dominator Annuity 8 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 8 | 4.00\% |  | 4.00\% | 4.00\% |
| American General Life | A+ | AG Horizon Choice 9 | 85 | 70 | 85 | 70 | \$5,000 | \$2,000 | 9 | 5.40\% |  | 5.40\% | 5.40\% |
| Midland National Life | A+ | MNL Guarantee Plus 9 | 90 | 90 | 90 | 90 | \$25,000 | \$25,000 | 9 | 5.00\% |  | 5.00\% | 5.00\% |
| American National | A+ | Palladium MYG Annuity 9 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 9 | 6.75\% | 2.00\% | 4.75\% | 4.97\% |
| American National | A+ | Palladium MYG Annuity 9 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 9 | 6.65\% | 2.00\% | 4.65\% | 4.87\% |
| Lincoln Benefit Life | A+r | Tactician Plus 9 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 9 | 9.15\% | 5.00\% | 4.15\% | 4.69\% |
| Lincoln Benefit Life | A+r | Tactician Plus 9 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 9 | 8.15\% | 4.00\% | 4.15\% | 4.59\% |
| Allianz Life | A | Dominator 9 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 9 | 4.15\% |  | 4.15\% | 4.15\% |
| Allianz Life of NY | A | Dominator Annuity 9 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 9 | 4.10\% |  | 4.10\% | 4.10\% |
| OM Financial LIC (F\&G) | A | Fidelity Platinum 10 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 10 | 5.60\% |  | 5.60\% | 5.60\% |
| OM Financial LIC (F\&G) | A | Platinum Plus 10 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 10 | 6.50\% | 1.00\% | 5.50\% | 5.60\% |
| Allianz Life of NY | A | Dominator Annuity 10 | 80 | 80 | 80 | 80 | \$35,000 | \$35,000 | 10 | 5.40\% |  | 5.40\% | 5.40\% |
| Allianz Life | A | Dominator 10 | 85 | 85 | 85 | 85 | \$25,000 | \$25,000 | 10 | 5.30\% |  | 5.30\% | 5.30\% |
| American General Life | A+ | AG Horizon Select 10 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 10 | 5.30\% |  | 5.30\% | 5.30\% |
| American National | A+ | Palladium MYG Annuity 10 (100) | 85 | 85 | 85 | 85 | \$100,000 | \$100,000 | 10 | 6.00\% | 1.00\% | 5.00\% | 5.10\% |
| EquiTrust Life | A | Certainty 10 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 10 | 5.10\% |  | 5.10\% | 5.10\% |
| Lincoln Benefit Life | A+r | Tactician Plus 10 (100k) | 90 | 90 | 90 | 90 | \$100,000 | \$100,000 | 10 | 6.90\% | 2.00\% | 4.90\% | 5.10\% |
| American National | A+ | Palladium MYG Annuity 10 | 85 | 85 | 85 | 85 | \$5,000 | \$5,000 | 10 | 5.90\% | 1.00\% | 4.90\% | 5.00\% |
| Lincoln Benefit Life | A+r | Tactician Plus 10 | 90 | 90 | 90 | 90 | \$5,000 | \$2,000 | 10 | 5.90\% | 1.00\% | 4.90\% | 5.00\% |
| Midland National Life | A+ | Direct Guarantee 10 | 90 | 90 | 90 | 90 | \$10,000 | \$10,000 | 10 | 5.00\% |  | 5.00\% | 5.00\% |
| North American Company | A+ | North American Builder | 90 | 90 | 90 | 90 | \$10,000 | \$2,000 | 10 | 4.74\% |  | 4.74\% | 4.74\% |
| Integrity Life Insurance | A++ | Momentum Advantage 10 | 85 | 85 | 85 | 85 | \$20,000 | \$20,000 | 10 | 5.40\% | 0.75\% | 4.65\% | 4.72\% |

## SPIA (Single Premium Immediate Annuity) Age 60 -- Sorted by Name of Insurance Company (Study \#3) COMPARATIVE ANNUTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights resenved.

SPIAs pay a guaranteed income amount on a regular basis. To speak with an annuity expert about SPIAs call toll-free (866) 866-1999 (9-5 eastern)

| SPIA Age 60 - MALE <br> Single Life with No Beneficiary |  | SPIA Age 60 - MALE <br> Single Life with 10 Years Certain |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average= <br> 6.24 |  |  | Average= <br> 6.10 |
|  | Company/Program | Male Factor |  | Company/Program | Male Factor |
| 1 | Allianz Life Ins Co of N.A. | 6.80 | 1 | Allianz Life Ins Co of N.A. | 6.65 |
| 2 | American General (AIG) | 6.56 | 2 | American General (AIG) | 6.35 |
| 3 | American National Ins Co | 6.47 | 3 | American National Ins Co | 6.33 |
| 4 | Aviva Life | 6.23 | 4 | Aviva Life | 6.09 |
| 5 | Aviva Life Insurance NY | 6.38 | 5 | Aviva Life Insurance NY | 6.09 |
| 6 | OM Financial LIC NY | 6.38 | 6 | OM Financial LIC NY | 6.24 |
| 7 | OM Financial LIC | 6.48 | 7 | OM Financial LIC | 6.24 |
| 8 | Genworth Financial | 6.48 | 8 | Genworth Financial | 6.35 |
| 9 | Genworth New York | 6.20 | 9 | Genworth New York | 6.35 |
| 11 | Integrity Life Insurance | 6.19 | 11 | Integrity Life Insurance | 6.07 |
| 12 | Kansas City Life Ins Co | 6.14 | 12 | Kansas City Life Ins Co | 6.01 |
| 13 | Lincoln Benefit Life Company | 6.47 | 13 | Lincoln Benefit Life Company | 6.31 |
| 14 | MetLife Investors | 6.45 | 14 | MetLife Investors | 6.29 |
| 15 | National Integrity Life | 6.20 | 15 | National Integrity Life | 6.07 |
| 16 | Presidential Life Ins Co | 6.09 | 16 | Presidential Life Ins Co | 5.94 |
| 17 | United of Omaha | 6.33 | 17 | United of Omaha | 6.25 |
| 18 | United States Life | 6.56 | 18 | United States Life | 6.35 |


|  | SPIA Age 60 - FEMALE Single Life with No Beneficiary | SPIA Age 60 - FEMALE <br> Single Life with 10 Years Certain |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Average= } \\ 5.89 \end{gathered}$ |  |  | $\begin{gathered} \text { Average }= \\ 5.81 \end{gathered}$ |
|  | Company/Program | Female Factor |  | Company/Program | Female Factor |
| 1 | Allianz Life Ins Co of N.A. | 6.44 | 1 | Allianz Life Ins Co of N.A. | 6.36 |
| 2 | American General (AIG) | 6.18 | 2 | American General (AIG) | 6.02 |
| 3 | American National Ins Co | 6.09 | 3 | American National Ins Co | 6.01 |
| 4 | Aviva Life | 5.86 | 4 | Aviva Life | 5.78 |
| 5 | Aviva Life Insurance NY | 5.86 | 5 | Aviva Life Insurance NY | 5.78 |
| 6 | OM Financial LIC NY | 6.12 | 6 | OM Financial LIC NY | 6.03 |
| 7 | OM Financial LIC | 6.12 | 7 | OM Financial LIC | 6.03 |
| 8 | Genworth Financial | 6.15 | 8 | Genworth Financial | 6.07 |
| 9 | Genworth New York | 6.15 | 9 | Genworth New York | 6.07 |
| 11 | Integrity Life Insurance | 5.86 | 11 | Integrity Life Insurance | 5.79 |
| 12 | Kansas City Life Ins Co | 5.74 | 12 | Kansas City Life Ins Co | 5.67 |
| 13 | Lincoln Benefit Life Company | 6.09 | 13 | Lincoln Benefit Life Company | 5.99 |
| 14 | MetLife Investors | 6.04 | 14 | MetLife Investors | 5.95 |
| 15 | National Integrity Life | 5.86 | 15 | National Integrity Life | 5.79 |
| 16 | Presidential Life Ins Co | 5.66 | 16 | Presidential Life Ins Co | 5.58 |
| 17 | United of Omaha | 5.90 | 17 | United of Omaha | 5.95 |
| 18 | United States Life | 6.18 | 18 | United States Life | 6.02 |

## SPIA (Single Premium Immediate Annuity) Age 60 -- Sorted by Rate Factor (Study \# 4)

## COMPARATIVE ANNUTTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights resenved.

SPIAs pay a guaranteed income amount on a regular basis. To speak with an annuity expert about SPIAs call toll-free (866) 866-1999 (9-5 eastern)


| SPIA Age 60 - FEMALE Single Life with No Beneficiary |  |  | SPIA Age 60 - FEMALE Single Life with 10 Years Certain |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Average= } \\ 5.89 \end{gathered}$ |  |  |  | Average= <br> 5.81 |
|  | Company/Program | Female Factor |  | Company/Program | Female Factor |
| 1 | Allianz Life Ins Co of N.A. | 6.44 | 1 | Allianz Life Ins Co of N.A. | 6.36 |
| 2 | American General (AIG) | 6.18 | 2 | Genworth Financial | 6.07 |
| 3 | United States Life | 6.18 | 3 | Genworth New York | 6.07 |
| 4 | Genworth Financial | 6.15 | 4 | OM Financial LIC NY | 6.03 |
| 5 | Genworth New York | 6.15 | 5 | OM Financial LIC | 6.03 |
| 6 | OM Financial LIC NY | 6.12 | 6 | American General (AIG) | 6.02 |
| 7 | OM Financial LIC | 6.12 | 7 | United States Life | 6.02 |
| 8 | American National Ins Co | 6.09 | 8 | American National Ins Co | 6.01 |
| 9 | Lincoln Benefit Life Company | 6.09 | 9 | Lincoln Benefit Life Company | 5.99 |
| 11 | MetLife Investors | 6.04 | 11 | MetLife Investors | 5.95 |
| 12 | United of Omaha | 5.90 | 12 | United of Omaha | 5.95 |
| 13 | Aviva Life | 5.86 | 13 | Integrity Life Insurance | 5.79 |
| 14 | Aviva Life Insurance NY | 5.86 | 14 | National Integrity Life | 5.79 |
| 15 | Integrity Life Insurance | 5.86 | 15 | Aviva Life | 5.78 |
| 16 | National Integrity Life | 5.86 | 16 | Aviva Life Insurance NY | 5.78 |
| 17 | Kansas City Life Ins Co | 5.74 | 17 | Kansas City Life Ins Co | 5.67 |
| 18 | Presidential Life Ins Co | 5.66 | 18 | Presidential Life Ins Co | 5.58 |

## SPIA (Single Premium Immediate Annuity) Age 65 --- Sorted by Name of Insurance Company (Study \# 5) COMPARATIVE ANNUTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights reserved.

SPIAs pay a guaranteed income amount on a regular basis. To speak with an annuity expert about SPIAs call toll-free (866) 866-1999 (9-5 eastern)

| SPIA Age 65 - MALE <br> Single Life with No Beneficiary |  |  | SPIA Age 65 - MALE <br> Single Life with 10 Years Certain |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  | Average $=$ |  |  | Average= |
| 6.88 6.62 |  |  |  |  |  |
|  | Company/Program | Male Factor |  | Company/Program | Male Factor |
| 1 | Allianz Life Ins Co of N.A. | 7.43 | 1 | Allianz Life Ins Co of N.A. | 7.13 |
| 2 | American General (AIG) | 7.22 | 2 | American General (AIG) | 6.89 |
| 3 | American National Ins Co | 7.14 | 3 | American National Ins Co | 6.86 |
| 4 | Aviva Life | 6.88 | 4 | Aviva Life | 6.61 |
| 5 | Aviva Life Insurance NY | 6.88 | 5 | Aviva Life Insurance NY | 6.61 |
| 6 | OM Financial LIC NY | 6.99 | 6 | OM Financial LIC NY | 6.72 |
| 7 | OM Financial LIC | 6.99 | 7 | OM Financial LIC | 6.72 |
| 8 | Genworth Financial | 7.15 | 8 | Genworth Financial | 6.89 |
| 9 | Genworth New York | 7.15 | 9 | Genworth New York | 6.89 |
| 11 | Integrity Life Insurance | 6.86 | 11 | Integrity Life Insurance | 6.61 |
| 12 | Kansas City Life Ins Co | 6.81 | 12 | Kansas City Life Ins Co | 6.55 |
| 13 | Lincoln Benefit Life Company | 7.13 | 13 | Lincoln Benefit Life Company | 6.79 |
| 14 | MetLife Investors | 7.14 | 14 | MetLife Investors | 6.83 |
| 15 | National Integrity Life | 6.86 | 15 | National Integrity Life | 6.61 |
| 16 | Presidential Life Ins Co | 6.81 | 16 | Presidential Life Ins Co | 6.51 |
| 17 | United of Omaha | 6.94 | 17 | United of Omaha | 6.82 |
| 18 | United States Life | 7.22 | 18 | United States Life | 6.89 |



## SPIA (Single Premium Immediate Annuity) Age 65 --- Sorted by Rate Factor (Study \# 6)

## COMPARATIVE ANNUTTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights resenved.

SPIAs pay a guaranteed income amount on a regular basis. To speak with an annuity expert about SPIAs call toll-free (866) 866-1999 (9-5 eastern)



## SPIA (Single Premium Immediate Annuity) Age 70 --- Sorted by Name of Insurance Company (Study \# 7) COMPARATIVE ANNUTTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights reserved.

SPIAs pay a guaranteed income amount on a regular basis. To speak with an annuity expert about SPIAs call toll-free (866) 866-1999 (9-5 eastern)

| SPIA Age 70 - MALE Single Life with No Beneficiary |  |  | SPIA Age 70 - MALE Single Life with 10 Years Certain |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average= |  |  |  | Average= <br> 7.21 |
|  | Company/Program | Male Factor |  | Company/Program | Male Factor |
| 1 | Allianz Life Ins Co of N.A. | 8.38 | 1 | Allianz Life Ins Co of N.A. | 7.72 |
| 2 | American General (AIG) | 7.98 | 2 | American General (AIG) | 7.42 |
| 3 | American National Ins Co | 8.10 | 3 | American National Ins Co | 7.53 |
| 4 | Aviva Life | 7.78 | 4 | Aviva Life | 7.23 |
| 5 | Aviva Life Insurance NY | 7.78 | 5 | Aviva Life Insurance NY | 7.23 |
| 6 | OM Financial LIC | 7.93 | 6 | OM Financial LIC | 7.40 |
| 7 | OM Financial LIC NY | 7.93 | 7 | OM Financial LIC NY | 7.40 |
| 9 | Genworth Financial | 8.11 | 9 | Genworth Financial | 7.58 |
| 10 | Genworth New York | 8.11 | 10 | Genworth New York | 7.58 |
| 11 | Integrity Life Insurance | 7.76 | 11 | Integrity Life Insurance | 7.24 |
| 12 | Kansas City Life Ins Co | 7.76 | 12 | Kansas City Life Ins Co | 7.23 |
| 13 | Lincoln Benefit Life Company | 7.95 | 13 | Lincoln Benefit Life Company | 7.36 |
| 14 | MetLife Investors | 8.13 | 14 | MetLife Investors | 7.50 |
| 15 | National Integrity Life | 7.76 | 15 | National Integrity Life | 7.24 |
| 16 | Presidential Life Ins Co | 7.83 | 16 | Presidential Life Ins Co | 7.22 |
| 17 | United of Omaha | 7.86 | 17 | United of Omaha | 7.50 |
| 18 | United States Life | 7.98 | 18 | United States Life | 7.42 |


| SPIA Age 70 - FEMALE Single Life with No Beneficiary |  |  | SPIA Age 70 - FEMALE <br> Single Life with 10 Years Certain |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average=$7.11$ |  |  |  | $\begin{gathered} \text { Average }= \\ 6.81 \end{gathered}$ |
|  | Company/Program | Female Factor |  | Company/Program | Female Factor |
| 1 | Allianz Life Ins Co of N.A. | 7.69 | 1 | Allianz Life Ins Co of N.A. | 7.34 |
| 2 | American General (AIG) | 7.36 | 2 | American General (AIG) | 6.98 |
| 3 | American National Ins Co | 7.41 | 3 | American National Ins Co | 7.11 |
| 4 | Aviva Life | 7.13 | 4 | Aviva Life | 6.83 |
| 5 | Aviva Life Insurance NY | 7.13 | 5 | Aviva Life Insurance NY | 6.83 |
| 6 | OM Financial LIC | 7.38 | 6 | OM Financial LIC | 7.06 |
| 7 | OM Financial LIC NY | 7.38 | 7 | OM Financial LIC NY | 7.06 |
| 9 | Genworth Financial | 7.46 | 9 | Genworth Financial | 7.14 |
| 10 | Genworth New York | 7.46 | 10 | Genworth New York | 7.14 |
| 11 | Integrity Life Insurance | 7.18 | 11 | Integrity Life Insurance | 6.89 |
| 12 | Kansas City Life Ins Co | 7.04 | 12 | Kansas City Life Ins Co | 6.77 |
| 13 | Lincoln Benefit Life Company | 7.28 | 13 | Lincoln Benefit Life Company | 6.93 |
| 14 | MetLife Investors | 7.38 | 14 | MetLife Investors | 7.05 |
| 15 | National Integrity Life | 7.18 | 15 | National Integrity Life | 6.89 |
| 16 | Presidential Life Ins Co | 7.05 | 16 | Presidential Life Ins Co | 6.73 |
| 17 | United of Omaha | 7.31 | 17 | United of Omaha | 7.12 |
| 18 | United States Life | 7.36 | 18 | United States Life | 6.98 |

## SPIA (Single Premium Immediate Annuity) Age 70 --- Sorted by Rate Factor (Study \#8)

## COMPARATIVE ANNUTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights resenved.

SPIAs pay a guaranteed income amount on a regular basis. To speak with an annuity expert about SPIAs call toll-free (866) 866-1999 (9-5 eastern)

| SPIA Age 70 - MALE <br> Single Life with No Beneficiary |  |  | SPIA Age 70 - MALESingle Life with 10 Years Certain |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average= <br> 7.74 |  |  |  | Average= <br> 7.21 |
|  | Company/Program | Male <br> Facto |  | Company/Program | Male Factor |
| 1 | Allianz Life Ins Co of N.A. | 8.38 | 1 | Allianz Life Ins Co of N.A. | 7.72 |
| 2 | MetLife Investors | 8.13 | 2 | Genworth Financial | 7.58 |
| 3 | Genworth Financial | 8.11 | 3 | Genworth New York | 7.58 |
| 4 | Genworth New York | 8.11 | 4 | American National Ins Co | 7.53 |
| 5 | American National Ins Co | 8.10 | 5 | MetLife Investors | 7.50 |
| 6 | American General (AIG) | 7.98 | 6 | United of Omaha | 7.50 |
| 7 | United States Life | 7.98 | 7 | American General (AIG) | 7.42 |
| 9 | Lincoln Benefit Life Company | 7.95 | 9 | United States Life | 7.42 |
| 10 | OM Financial LIC | 7.93 | 10 | OM Financial LIC | 7.40 |
| 11 | OM Financial LIC NY | 7.93 | 11 | OM Financial LIC NY | 7.40 |
| 12 | United of Omaha | 7.86 | 12 | Lincoln Benefit Life Company | 7.36 |
| 13 | Presidential Life Ins Co | 7.83 | 13 | Integrity Life Insurance | 7.24 |
| 14 | Aviva Life | 7.78 | 14 | National Integrity Life | 7.24 |
| 15 | Aviva Life Insurance NY | 7.78 | 15 | Aviva Life | 7.23 |
| 16 | Integrity Life Insurance | 7.76 | 16 | Aviva Life Insurance NY | 7.23 |
| 17 | Kansas City Life Ins Co | 7.76 | 17 | Kansas City Life Ins Co | 7.23 |
| 18 | National Integrity Life | 7.76 | 18 | Presidential Life Ins Co | 7.22 |


| SPIA Age 70 - FEMALE Single Life with No Beneficiary |  |  | SPIA Age 70 - FEMALE Single Life with 10 Years Certain |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average=$7.11$ |  |  |  | Average $=$ <br> 6.81 |
|  | Company/Program | Female Factor |  | Company/Program | Female Factor |
| 1 | Allianz Life Ins Co of N.A. | 7.69 | 1 | Allianz Life Ins Co of N.A. | 7.34 |
| 2 | Genworth Financial | 7.46 | 2 | Genworth Financial | 7.14 |
| 3 | Genworth New York | 7.46 | 3 | Genworth New York | 7.14 |
| 4 | American National Ins Co | 7.41 | 4 | United of Omaha | 7.12 |
| 5 | OM Financial LIC | 7.38 | 5 | American National Ins Co | 7.11 |
| 6 | OM Financial LIC NY | 7.38 | 6 | OM Financial LIC | 7.06 |
| 7 | MetLife Investors | 7.38 | 7 | OM Financial LIC NY | 7.06 |
| 9 | American General (AIG) | 7.36 | 9 | MetLife Investors | 7.05 |
| 10 | United States Life | 7.36 | 10 | American General (AIG) | 6.98 |
| 11 | United of Omaha | 7.31 | 11 | United States Life | 6.98 |
| 12 | Lincoln Benefit Life Company | 7.28 | 12 | Lincoln Benefit Life Company | 6.93 |
| 13 | Integrity Life Insurance | 7.18 | 13 | Integrity Life Insurance | 6.89 |
| 14 | National Integrity Life | 7.18 | 14 | National Integrity Life | 6.89 |
| 15 | Aviva Life | 7.13 | 15 | Aviva Life | 6.83 |
| 16 | Aviva Life Insurance NY | 7.13 | 16 | Aviva Life Insurance NY | 6.83 |
| 17 | Presidential Life Ins Co | 7.05 | 17 | Kansas City Life Ins Co | 6.77 |
| 18 | Kansas City Life Ins Co | 7.04 | 18 | Presidential Life Ins Co | 6.73 |

## SPIA (Single Premium Immediate Annuity) Age 75 --- Sorted by Name of Insurance Company (Study \#9) COMPARATIVE ANNUTTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights reserved.

SPIAs pay a guaranteed income amount on a regular basis. To speak with an annuity expert about SPIAs call toll-free (866) 866-1999 (9-5 eastern)


| SPIA Age 75 - FEMALE <br> Single Life with No Beneficiary |  |  | SPIA Age 75 - FEMALE <br> Single Life with 10 Years Certain |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Average= } \\ & 8.1 \end{aligned}$ |  |  |  | $\begin{gathered} \text { Average }= \\ 7.56 \end{gathered}$ |
|  | Company/Program | Female Factor |  | Company/Program | Female Factor |
| 1 | Allianz Life Ins Co of N.A. | 8.88 | 1 | Allianz Life Ins Co of N.A. | 8.09 |
| 2 | American General (AIG) | 8.45 | 2 | American General (AIG) | 7.80 |
| 3 | American National Ins Co | 8.60 | 3 | American National Ins Co | 7.91 |
| 4 | Aviva Life | 8.24 | 4 | Aviva Life | 7.57 |
| 5 | Aviva Life Insurance NY | 8.24 | 5 | Aviva Life Insurance NY | 7.57 |
| 6 | OM Financial LIC | 8.51 | 6 | OM Financial LIC | 7.80 |
| 7 | OM Financial LIC NY | 8.51 | 7 | OM Financial LIC NY | 7.80 |
| 9 | Genworth Financial | 8.63 | 9 | Genworth Financial | 7.93 |
| 10 | Genworth New York | 8.63 | 10 | Genworth New York | 7.93 |
| 11 | Integrity Life Insurance | 8.25 | 11 | Integrity Life Insurance | 7.65 |
| 12 | Kansas City Life Ins Co | 8.19 | 12 | Kansas City Life Ins Co | 7.57 |
| 13 | Lincoln Benefit Life Company | 8.19 | 13 | Lincoln Benefit Life Company | 7.59 |
| 14 | MetLife Investors | 8.58 | 14 | MetLife Investors | 7.84 |
| 15 | National Integrity Life | 8.25 | 15 | National Integrity Life | 7.65 |
| 16 | Presidential Life Ins Co | 8.27 | 16 | Presidential Life Ins Co | 7.54 |
| 17 | United of Omaha | 8.40 | 17 | United of Omaha | 7.88 |
| 18 | United States Life | 8.45 | 18 | United States Life | 7.80 |

## SPIA (Single Premium Immediate Annuity) Age 75 --- Sorted by Rate Factor (Study \# 10)

## COMPARATIVE ANNUTTY REPORT October 2008 Copyright 2008 WebAnnuities.com, Inc. All rights resenved.

SPIAs pay a guaranteed income amount on a regular basis. To speak with an annuity expert about SPIAs call toll-free (866) 866-1999 (9-5 eastern)



## Notes of Explanation on Multi-Year Guarantee Annuity (MYGA) Study

A Multi-Year Guarantee Annuity ("CD-Like Annuity") offers an Interest Rate which is guaranteed for a specified number of years (usually from 3 to 10 years); and by contract the Interest Rate cannot change either up or down during this time frame. Surrender charge percentage rates will vary from carrier to carrier, but often match in years the interest rate guarantee period. At the end of the guarantee period the owner will normally have a 30-day period to either withdraw or rollover funds with no penalty- if no action is taken during this " 30 -day window", the contract will automatically renew for the same period of years as in the previous contract at a new guaranteed interest rate (often also restarting the same early surrender penalty schedule).

Maximum Issue Age - This is the older age at which the company will accept premium to start a new annuity contract. Please note the variances in age for specific categories. The modifiers are as follows: "Owner"; "Annuitant"; "NQ" = Non-Qualified (funds from CD's sale of home or other property, etc.); and "Q" = Qualified Annuity i.e., IRA, 401K, 403(b).

Minimum Premium — This is the smallest deposit amount a company will accept to issue the contract for a Non-Qualified ('NQ’) or Qualified ('Q') funds annuity.

Interest Rates-Some programs offer a Yr. 1 Bonus which makes the 1st Year interest rate higher than the rate credited in the following years ("Other Years").

